



**Barbara Corcoran's
Advice in Tallahassee**



RESOURCES

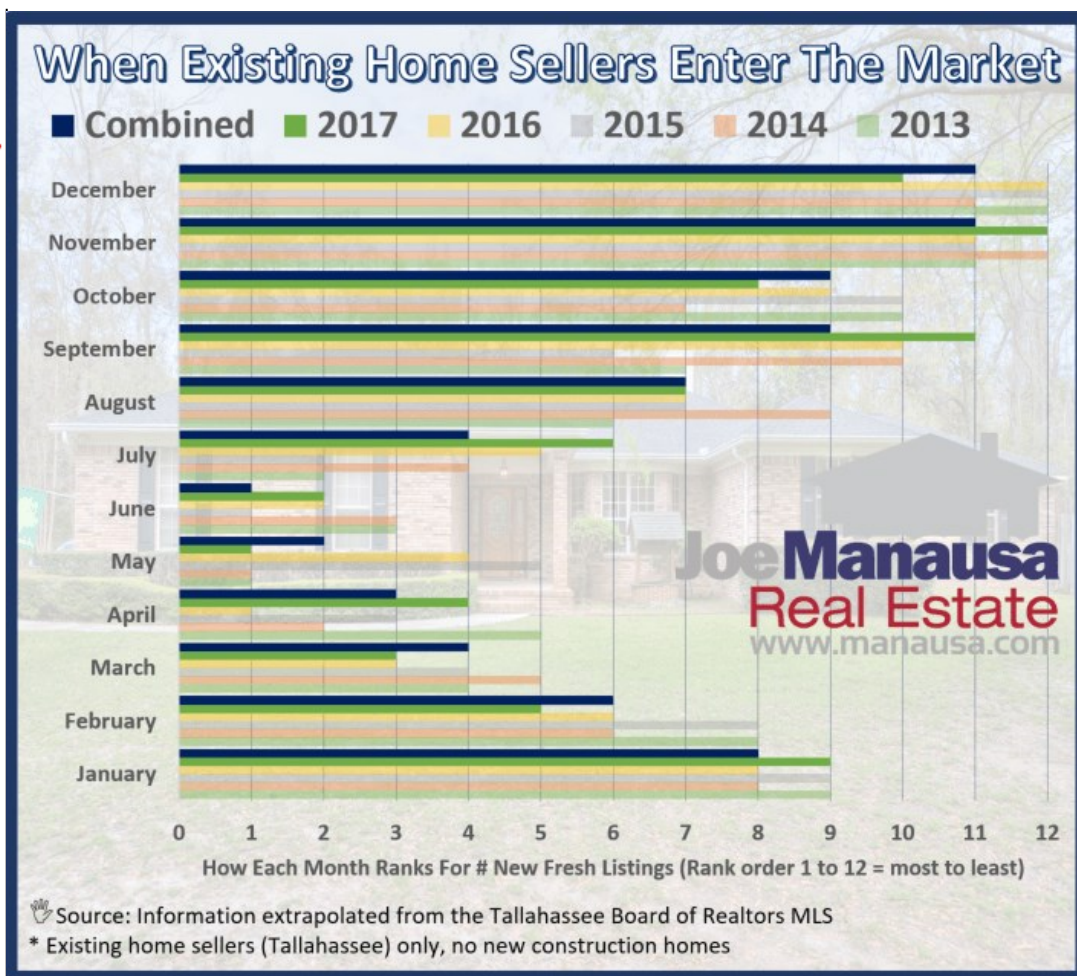
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When To Expect More Homes For Sale



The supply of homes for sale in Tallahassee is lower now than in any previous month in my career, going back to August of 1991.

Nobody knows this better than current homebuyers, who are out scouring the market for a good buy, often times finding a multiple offer scenario on a properly marketed home.

When Will We See More Listings?

The graph above ranks each month of the year for the past five years in terms of fresh new sellers of existing homes entering the market. This means it ignores new construction and sellers

who are merely changing real estate companies.

It shows that June has been the month where the most new sellers entered the market, followed by May, April, and then July in that order.

With demand so high right now, home sellers who have been planning a Summer move would be wise to discuss an earlier move with their preferred home selling specialist. Why? Less competition and a better likelihood of creating a bidding war among buyers who are out there today, trying to secure low interest rates while they last.